

# ADRIAN MEDINA GONZÁLEZ

(787) 224-5579 | [aemedina2022@gmail.com](mailto:aemedina2022@gmail.com) | [LinkedIn](#) | Pittsburgh, PA

## EDUCATION

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### Carnegie Mellon University, Tepper School of Business

B.S. in Business Administration, Concentration in Finance; Minor in Economics

Pittsburgh, PA

Class of 2026

### Saint John's School of Puerto Rico

San Juan, PR

Class of 2022

## EXPERIENCE

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### Oriental Bank (OFG Bancorp)

Corporate Banking Summer Intern

San Juan, PR

Jun '24 – Sep '24

- **Quantitative Analysis:** Built a model utilizing historical service usage data of the bank's 350 corporate clients, quantifying the value of each product and identifying the services most influential in obtaining or retaining primary-bank status for clients by industry
- **Stakeholder Communication:** Presented results to the corporate banking leadership team, helping inform cross-selling opportunities and refining the bank's client retention strategy
- **Data Operations:** Established the data workstream for a cash reserve vendor transition: collecting, cleaning, and structuring account data across 290 corporate and retail clients and 450 unique storefronts and offices, building a Power BI dashboard to track the migration.
- **Cross-Functional Coordination:** Coordinated with relationship managers and the incoming cash reserve vendor to validate client account data and ensure a complete, accurate handoff across reporting periods

### Morgan Stanley Jumpstart Program

Participant, Capstone Award Winner | **Awarded for best pitch among nearly 75 participants**

Virtual

Aug '21 – Apr '22

- **Investment Analysis:** Developed investment pitches for three companies raising Series A and Series B rounds, tailoring the investment thesis and highlighting strengths of each business to its funding stage
- **Market Research:** Researched market size, competitive positioning, and comparable companies to support each pitch's valuation narrative and funding ask

### Ronald McDonald House

Distinguished Volunteer

San Juan, PR

Aug '17 – Feb '22

- **Operations & Logistics:** Planned and executed weekly grocery procurement to feed all 28 residents of the house, managing budgets, inventory, and meal logistics end to end
- **Vendor Negotiation:** Sourced and negotiated in-kind sponsorships with local food suppliers, securing donated ingredients to reduce program costs
- **Budget Management:** Tracked weekly spending against a fixed budget and adjusted menus based on donated inventory to stretch program funds

### Senior Living Center Initiative | Ocean Park Housing for the Elderly

Founder & Project Lead

San Juan, PR

Sep '17 – Feb '22

- **Leadership & Initiative:** Founded and led a volunteer group of high school students that prepared and distributed 36+ meals and personal protective equipment to a low-income senior center during the COVID-19 pandemic
- **Program Management:** Recruited and coordinated a team of student volunteers, managing meal preparation schedules and contactless distribution logistics under pandemic safety protocols

### Culver Military Academy

First Petty Platoon Officer

Culver, IN

Summers '19 and '20

- **Accountability:** Accountable for daily roll calls and attendance of a 65-member company across all formations
- **Leadership:** Delegated and quality-checked barracks maintenance tasks ahead of formal inspections

## ADDITIONAL INFORMATION

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- **Technical Skills:** Excel (advanced), Power BI, SQL, R
- **Languages:** Native fluency in Spanish & English
- **Interests:** Skiing, sailing, soccer (Real Madrid), baseball, tennis, and golf

U.S. Citizen